

Lobbying is defined in Black's law dictionary as:

lobby *vb.* (1837) **1.** To try to persuade a government official, such as a legislator, usu. repeatedly or frequently, in an attempt to influence some action proposed to be taken <she routinely lobbies for tort reform in the state legislature>. **2.** To support or oppose (a measure) by working to influence a legislator's vote <the organization lobbied the bill through the Senate>. **3.** To try to influence (a political decision-maker) <the counsel for legislative affairs lobbied Senator Smith to bury the bill>. — **lobbying**, *n.* — **lobbyist**, *n.*

However, this includes so much more. It includes representing and advocating your positions to the various policymakers in Iowa. Finally, it concludes maintaining the firms the legislative relations with the legislators to represent you better.

The art of politicking and lobbying is something that many lawyers do not appreciate. Likewise, many lobbyists do not understand the complex legal issues surrounding the bills brought before the legislature. However, we here at Sellers, Foxhoven, Galenbeck and Nelson, will use our knowledge and experience to benefit in front of the Iowa General Assembly.

- Bill and Administrative Rule monitoring

Many people believe that the creation of law only happens during the legislative session. However, this notion is wrong. Bills and administrative rules are created throughout the calendar year.

Daily monitoring of the proposed legislation during the legislative session and the administrative rulemaking process from the agencies is a necessity. The law-making process is lengthy. Here at Sellers, Foxhoven, Galenbeck, and Nelson, we will monitor the bills and administrative rules you are concerned about and report back to you on the language of the proposed changes.

- Bill drafting: The most crucial part of any new potential law is the actual wording of the bills themselves.

The process of drafting legislation, amendments, and regulations is complicated. However, Sellers, Foxhoven, Galenbeck and Nelson have the experience to address your needs, as well as draft public comments on the various administrative rules and pieces of legislation so that your voice and concerns are heard before the appropriate governing organization.

- Licensing

Iowa has a complex and complicated licensing apparatus.

There are many agencies and many professional boards that all have rulemaking powers. These boards and agencies can directly affect you. Do not let a minor slip up

cause you a loss of time, money, and effort, or even the loss of your profession because you were not aware of a change in the laws and regulations of Iowa.

- Representation before government agencies
Sellers, Foxhoven, Galenbeck and Nelson have over 150 years of combined experience working with the government and different agencies. Allow us to be the face of your organization before the many agencies directly affecting you and your licensing professionals.